

INVESTOR PITCH DECK



Budget Update and Market Entry Plan — EU Launch 2025

SUMMARY OF REQUIRED WORK

- ▶ **Technical:** System testing, AI programming, SaaS interface, installations, maintenance
- ▶ **Marketing:** Market analysis, strategy, PR, events, certification, outreach



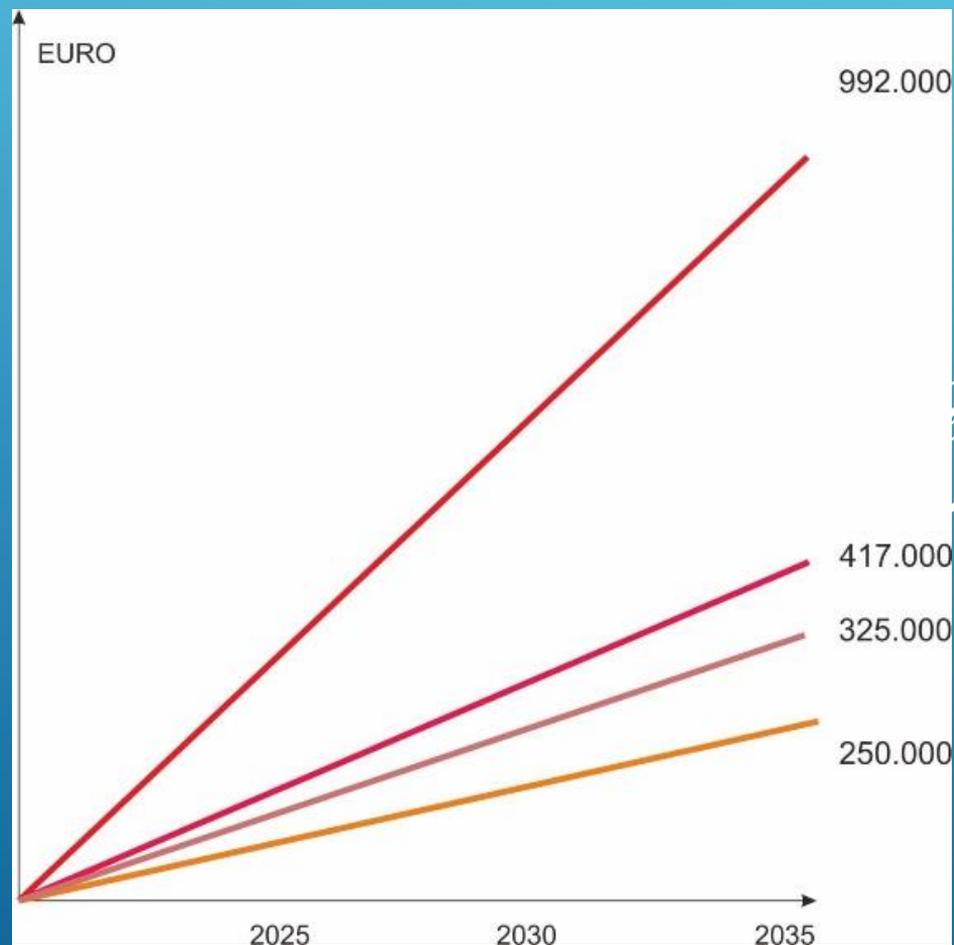
INITIAL COSTS (TRIPLED)

- ▶ System Testing: €24,000
- ▶ Patent & Certification: €36,000
- ▶ Registration & Relocation: €60,000
- ▶ Production (100 units): €132,000
- ▶ Supplies & Travel: €37,950
- ▶ Internal Procurement: €30,600
- ▶ Total: €320,550



GRAPH OF COST REDUCTION FOR MAINTENANCE OF LOW – TEMPERATURES FREON COMPLEXES IN UKRAINE

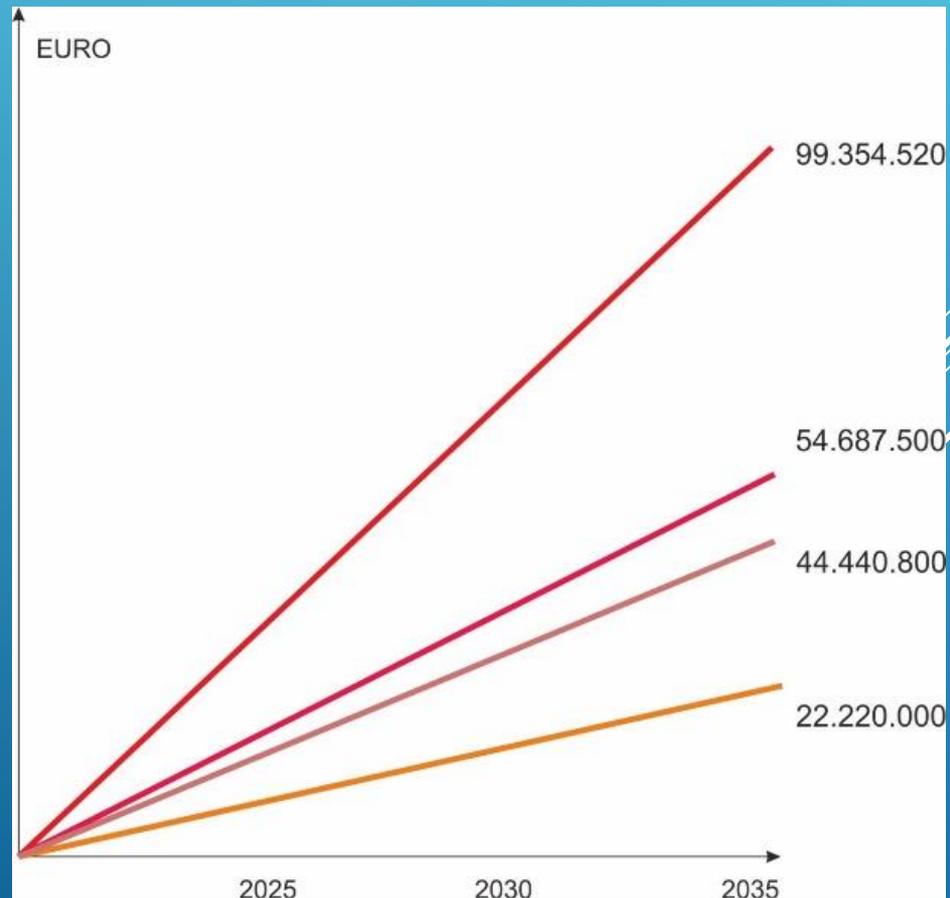
- 1- Losses from freon's leaks,
- 2- Losses from losses of condition of frozen products,
- 3- Losses from losses of technical service and repair minus SMBFL cost.
- 4- Total losses.



Graph of cost reduction for maintenance of low – temperatures freon complexes in Euro union without taking into account the transition from freons to carbon dioxide and propane.

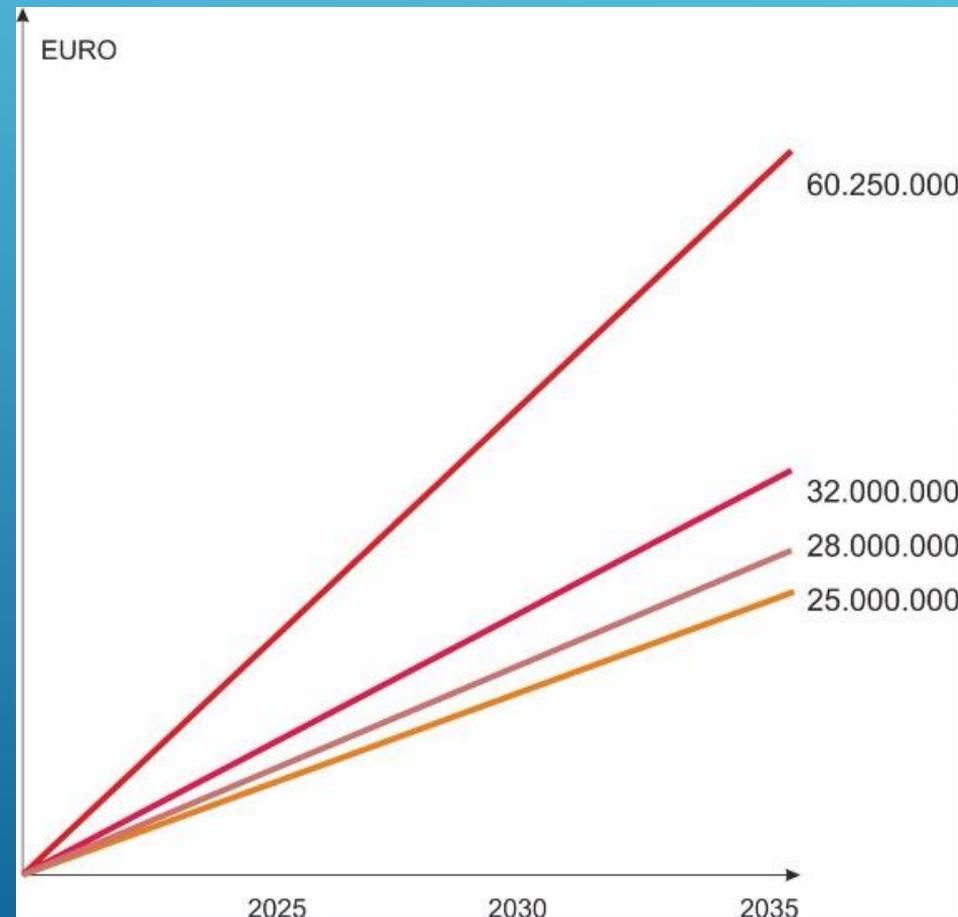
Taking into account the cost of freons in the European Union of approximately 50 euros per 1 kg and the number of supermarkets up to 14,000, the losses may be as follows, without taking into account the transition from freons to carbon dioxide and propane.

- 1- Losses from freon's leaks,
- 2- Losses from losses of condition of frozen products,
- 3- Losses from losses of technical service and repair minus SMBFL cost.
- 4- Total losses.



Graph of cost reduction for maintenance of low – temperatures freon complexes in Euro union with taking into account the transition from freons to carbon dioxide and propane.

- 1- Losses from freon's leaks,
- 2- Losses from losses of condition of frozen products,
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- 4- Total losses.



CONCLUSION

1. Centralized freon supply 10,000 supermarkets, 40 % and every 3 loss freon leaks.

independent freon supply 10,000 supermarkets, 60 % and a low-temperature volume loses 20 kg of freon every 3 loss freon leaks.

In total, 10 000 European supermarkets losses are 100 freon's tons annually.

By 2035, this will be 1,000 tons, taking into account the introduction of new cooling systems on CO₂ and propane, losses can be reduced to 700 tons.

Taking into account the aggressiveness of freons, the global warming index of CO₂ can amount to

2,100,000 tons of CO₂ emissions into the atmosphere.

2. The difference of the method is that it directly blocks freon leaks in automatic mode.

3. The method can be used at any low-temperature facilities, any warehouses.

4. The method must be certified in the automatic control system of refrigeration unit parameters as a direct continuous method for measuring freon leaks with an accuracy of 1 ppm.

FINAL BUDGET SUMMARY

- ▶ Base Budget (×3): €320,550
- ▶ Market Analysis: €18,000
- ▶ Market Entry Strategy: €15,000
- ▶ UX/UI and SaaS: €12,000
- ▶ Translations & Localization: €8,000
- ▶ Digital Marketing: €20,000
- ▶ Legal Support: €10,000
- ▶ Partner Programs: €7,000
- ▶ Total: €410,550



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or **Yuzhagroholod L.C.C.** or **Harvard Marine L.C.C.**

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